



“Breaking Down the Barriers”

22 – 24 August 2017 | Hotel Grand Chancellor, Hobart

SPONSORSHIP & EXHIBITOR PROSPECTUS



The Australian Institute of Professional Intelligence Officers takes great pleasure in inviting you to participate in the 26th AIPIO intelligence conference and exhibition, Intelligence 2017, at the Hotel Grand Chancellor, Hobart on 22-24 August 2017. The conference and exhibition will bring together intelligence professionals from around Australia, the region and further afield.

The AIPIO annual conference and exhibition has been conducted continuously since our establishment in 1991. AIPIO (www.aipio.asn.au) is the peak representative body for intelligence practitioners in Australia. Our vision is to establish and promote intelligence as a widely recognised profession in Australia, and our membership is drawn from a wide range of fields including government, national security, the armed forces, law enforcement, business, academia, the media, information technology and information service providers.

As a not-for-profit Institute we seek to maintain our conference registration fees at very competitive levels; this ensures we attract between 160 and 200 delegates/intelligence professionals, from across the intelligence community nationally and internationally.

The Conference Committee is planning a multi-streamed series of sessions and workshops designed to deliver a comprehensive professional development experience. Intelligence 2017 also will include a trade exhibition and professional demonstrations.

Intelligence 2017 affords the opportunity to establish new contacts, network with peers and share insights into today's topics, trends and innovations in the National Intelligence Community market.

Sponsor opportunities and entitlements are detailed on the following pages.

Wise Connections have been appointed as the Professional Conference Organiser for AIPIO, therefore if you have any questions or specific enquiries about tailored sponsorship opportunities please contact:

AIPIO Sponsorship Manager

T: 03 9885 6566

E: intelligence@wiseconnections.com.au

Jen Roberts
2017 Conference Convenor



Value Proposition for Sponsors

The Australian Institute of Professional Intelligence Officers (AIPIO) is the only organisation of its type in the region and represents a diverse and growing body of people who are engaged with the intelligence profession and intelligence community. Incorporated in 1990, AIPIO's mission is to advance the professionalism of intelligence throughout our region.

AIPIO values and actively promotes the contribution of our partners in aligned professional bodies, academe, industry, and allied professions in servicing the needs of intelligence practitioners, and the wider intelligence community. Additionally the institute has developed formal relationships with similar associations around the world but particularly with the New Zealand Institute of Intelligence Professionals (NZIIP) and the International Association For Intelligence Education (IAFIE) amongst others.

The AIPIO national conference is widely acknowledged as the premier event for Intelligence professionals, not only within Australia but overseas as reflected by the number of international speakers and delegates who attend each year. The conference generally attracts an audience of approximately 160 intelligence professionals from across the wider intelligence community in Australia, New Zealand, Asia and overseas countries.

The conference enables the opportunity for learning, sharing knowledge and information with other delegates and, of course, networking. These experiences are then articulated across the delegates' organisations and networks – adding value to your sponsorship. An indicative audience breakdown of the AIPIO annual conference comprises 40% law enforcement; 30% compliance community; 30% from Government officers of the Intelligence Community, private enterprise employees, intelligence and security consultants, academics, journalists, and IT and services professionals.

The increasing intensity of intelligence effort at the national level in Australia has created new opportunities for the private sector to contribute expertise and solutions to the Intelligence market. Intelligence 2017 provides a major opportunity for industry to share and collaborate with analysts and managers in a discrete, unique and relaxed forum.

Your sponsorship of the AIPIO conference provides an invaluable pathway to build relationships and trust, obtain information about arising opportunities, understand the varied client needs and determine whether products are meeting standards and requirements.

The conference theme for each year changes to reflect the dynamic and often perpetual environment change in which analysts from all fields find themselves confronted by, seeking answers and solutions from providers and other members of this close-knit community.

Today, organisations are challenged to make faster, better informed, and wide ranging decisions in order to adapt to and remain competitive in today's evolving operating environment. But as complexity grows, new barriers are emerging across organisational, systems, and practice boundaries. Customers are rightly asking whether they are getting the most out of their investment in intelligence. To succeed, intelligence professionals must work diligently to dissolve these barriers that may constrain the flow of insights to a more diverse and demanding customer base. Approaches that privilege effective engagement, technological enablement, and innovative practices are needed to satisfy expanding and more discerning intelligence needs.

The theme, **Breaking Down the Barriers** will focus on three specific areas:

Effective Engagement

In the information age, our practices remain human centred, relying on human relationships to ensure the right insights flow to the right people at the right time. However, we must become more anticipatory and collaborative in our approaches, so that our social systems can keep pace with our technical systems.

Technological Enablement

New intelligence systems and capabilities must be integrated to provide a 'single pane of glass' view of the operating environment, rather than proliferate silos. Promising technologies include collaboration tools, analytics, visualisation, and cognitive computing.

Innovative Practices

We must leverage extensive technological enablement of intelligence to help us move away from familiar ways of working so as to be able to see, think, and act differently in the world. We can improve productivity by handling numerous forms of data across multiple lines of inquiry while linking different pieces of related information.



Annual Sponsorship Opportunities & Benefits

1. ANNUAL PLATINUM SPONSORSHIP - 1 only - \$35,000 (incl GST)

Included Benefits:

AIPIO INTELLIGENCE 2017 : 22 - 24 August 2017 : Hobart

- Senior company representative to deliver a Plenary Address closely aligned with the Conference theme, subject to AIPIO Board agreement on the topic
- A full page colour A5 (148mm W x 210mm H) advertisement (supplied by you) in the Conference Handbook*
- Acknowledgement as Annual Platinum Sponsor for (12) twelve months on the AIPIO website and Intelligence 2017 website with hyperlink to your company website
- Acknowledgement as the Annual Platinum Sponsor at the Welcome Reception & Annual Awards, Conference Opening & Closing
- Acknowledgement as Annual Platinum Sponsor on all printed conference material, other than separate specific sponsored items
- Logo recognition in the Plenary Hall
- A company profile with logo in the Conference Handbook*
- Company logo on the front cover of the Conference Handbook*
- Acknowledgment as the Annual Platinum Sponsor on the back cover of the Conference Handbook*
- Opportunity to have a coffee cart located at your exhibition booth (costs of the coffee cart to be charged to the sponsor in addition to the sponsorship)
- Networking time with delegates and decision makers during the Welcome Reception & Annual Awards in the exhibition, morning tea, lunch and afternoon on Wednesday and Thursday

Exhibition

- Two (2) complimentary exhibition spaces totalling 6m x 2m for exhibition floor space (no booth build) with first choice pick of location prior to 1 July 2017
- NB:** If you plan to have additional staff working at your booth you will need to book Exhibitor Staff Day Catering. Please refer to page 11 for costs & inclusions.

Registrations

- Three (3) complimentary full conference registrations (includes Welcome Reception & Annual Awards, Conference Dinner and Closing Drinks tickets) NB: This does not include travel or accommodation

AIPIO NATIONAL INTELLIGENCE SEMINAR 2017 : April 2017

- Senior company representative to deliver an address closely aligned with the Seminar theme, subject to AIPIO Board agreement on the topic
- Acknowledgement as the Annual Platinum Sponsor at the opening and closing of the Seminar
- Opportunity to place two banners in the Seminar room

Registrations

- Three (3) complimentary seminar registrations

AIPIO NATIONAL INTELLIGENCE FORUM 2017 : November 2017

- Senior company representative to deliver an address closely aligned with the Forum theme, subject to AIPIO Board agreement on the topic
- Acknowledgement as the Annual Platinum Sponsor at the opening and closing of the Forum
- Opportunity to place two banners in the Forum room

Registrations

- Three (3) complimentary forum registrations



2. ANNUAL GOLD SPONSORSHIP - 2 only - \$25,000 (incl GST)

Included Benefits:

AIPIO INTELLIGENCE 2017 : 22 - 24 August 2017 : Hobart

- Senior company representative to deliver a Concurrent Session closely aligned with the Conference theme, subject to AIPIO Board agreement on the topic
- A full page colour (148mm W x 210mm H) A5 advertisement (supplied by you) in the Conference Handbook*
- Acknowledgement as a Annual Gold Sponsor at the Welcome Reception & Annual Awards, Conference Opening & Closing
- Acknowledgement as Annual Gold Sponsor for (12) twelve months on the AIPIO website and Intelligence 2017 website with hyperlink to your company website
- Acknowledgement as Annual Gold Sponsor on all printed conference material, other than separate specific sponsored items
- Logo recognition in the Plenary Hall
- A company profile with logo in the Conference Handbook*
- Acknowledgment as the Annual Gold Sponsor on the back cover of the Conference Handbook*
- Networking time with delegates and decision makers during the Welcome Reception & Annual Awards in the exhibition, morning tea, lunch and afternoon on Wednesday and Thursday

Exhibition

- One (1) complimentary exhibition space totalling 3m x 2m for exhibition floor space (no booth build) to choose location after Annual Platinum Sponsor has confirmed their location choice, by 1 July 2017.
NB: If you plan to have additional staff working at your booth you will need to book Exhibitor Staff Day Catering. Please refer to page 11 for costs & inclusions.

Registrations

- Two (2) complimentary full conference registrations (includes Welcome Reception & Annual Awards, Conference Dinner and Closing Drinks tickets). NB This does not include any travel or accommodation

AIPIO NATIONAL INTELLIGENCE SEMINAR 2017 : April 2017

- Acknowledgement as the Annual Gold Sponsor at the opening and closing of the Seminar
- Opportunity to place one banner in the Seminar room

Registrations

- Two (2) complimentary Seminar registrations

AIPIO NATIONAL INTELLIGENCE FORUM 2017 : November 2017

- Acknowledgement as the Annual Gold Sponsor at the opening and closing of the Forum
- Opportunity to place one banner in the Forum room

Registrations

- Two (2) complimentary Forum registrations



3. ANNUAL SILVER SPONSOR - 3 only - \$17,500 (incl GST)

Included Benefits:

AIPIO INTELLIGENCE 2017 : 22 - 24 August 2017 : Hobart

- A half page colour (148mm W x 105mm H) A5 advertisement (supplied by you) in the Conference Handbook*
- Acknowledgement as a Annual Silver Sponsor at the Welcome Reception & Annual Awards, the Conference Opening & Closing
- Acknowledgement as Annual Silver Sponsor for (12) twelve months on the AIPIO website and Intelligence 2017 website with hyperlink to your company website
- Acknowledgement as Annual Silver Sponsor on all printed conference material, other than separate specific sponsored items
- Logo recognition in the Plenary Hall
- A company profile with logo in the Conference Handbook*
- Acknowledgment as the Annual Silver Sponsor on the back cover of the Conference Handbook*
- Networking time with delegates and decision makers during the Welcome Reception & Annual Awards in the exhibition, morning tea, lunch and afternoon on Wednesday and Thursday

Exhibition

- One (1) complimentary exhibition space totalling 3m x 2m for exhibition floor space (no booth build) to choose location after Annual Platinum and Annual Gold Sponsors have confirmed their location choice

Registrations

- One (1) complimentary full conference registration (includes Welcome Reception & Annual Awards, Conference Dinner and Closing Drinks tickets). NB This does not include any travel or accommodation

AIPIO NATIONAL INTELLIGENCE SEMINAR 2017 : April 2017

- Acknowledgement as the Annual Silver Sponsor at the opening and closing of the Seminar
- Opportunity to place one banner in the Seminar room

Registrations

- Two (2) complimentary Seminar registrations

AIPIO NATIONAL INTELLIGENCE FORUM 2017 : November 2017

- Acknowledgement as the Annual Silver Sponsor at the opening and closing of the Forum
- Opportunity to place one banner in the Forum room

Registrations

- Two (2) complimentary Forum registrations



4. ANNUAL BRONZE SPONSOR - 3 only - \$10,000 (incl GST)

Included Benefits:

AIPIO INTELLIGENCE 2017 : 22 - 24 August 2017 : Hobart

- Acknowledgement as Annual Bronze Sponsor at the Welcome Reception & Annual Awards, the Conference Opening & Closing
- Acknowledgement as Annual Bronze Sponsor for (12) twelve months on the AIPIO website and Intelligence 2017 website with hyperlink to your company website
- Acknowledgement as Annual Bronze Sponsor on all printed conference material, other than separate specific sponsored items.
- Logo recognition in the Plenary Hall
- A company profile with logo in the Conference Handbook*
- Acknowledgment as the Annual Bronze Sponsor on the back cover of the Conference Handbook*
- Networking time with delegates and decision makers during the Welcome Reception & Annual Awards in the exhibition, morning tea, lunch and afternoon on Wednesday and Thursday

Registrations

- One (1) complimentary full conference registration (includes Welcome Reception & Annual Awards, Conference Dinner and Closing Drinks tickets). NB This does not include any travel or accommodation.

AIPIO NATIONAL INTELLIGENCE SEMINAR 2017 : April 2017

- Acknowledgement as the Annual Bronze Sponsor at the opening and closing of the Seminar
- Opportunity to place one banner in the Seminar room

Registrations

- One (1) complimentary Seminar registration

AIPIO NATIONAL INTELLIGENCE FORUM 2017 : November 2017

- Acknowledgement as the Annual Bronze Sponsor at the opening and closing of the Forum
- Opportunity to place one banner in the Forum room

Registrations

- One (1) complimentary Forum registration



Event Sponsorships & Benefits

1. CONFERENCE DINNER - 1 only - \$11,000 (incl GST)

The AIPIO Intelligence 2017 Conference Dinner is attended by delegates, sponsors, exhibitors and their invited colleagues. It is a great opportunity to network informally or, by filling a whole table of 10 people, by inviting a group along for a more formal networking opportunity.

Included Benefits:

- Senior company representative to deliver a brief address during the Conference Dinner
- Acknowledgement as a Dinner Sponsor at the Conference Dinner
- Acknowledgement as Dinner Sponsor in the Conference Handbook*
- Acknowledgement as Dinner Sponsor on the Intelligence 2017 website with hyperlink to your company website
- Logo recognition in the Plenary Hall
- A company profile with logo in the Conference Handbook*
- Acknowledgment as the Dinner Sponsor on the back cover of the Conference Handbook*
- Company name and logo printed on the Conference Dinner menu
- Networking time with delegates and decision makers during the Welcome Reception & Annual Awards in the exhibition, morning tea, lunch and afternoon on Wednesday and Thursday

Exhibition

- One (1) complimentary exhibition space totalling 3m x 2m for exhibition floor space (no booth build) to choose location after Platinum and Gold sponsors have confirmed their location choice, by 1 July 2017
- NB:** If you plan to have additional staff working at your booth you will need to book Exhibitor Staff Day Catering. Please refer to page 11 for costs & inclusions.

Registrations

- One (1) complimentary full conference registration (includes Welcome Reception & Annual Awards, Conference Dinner and Closing Drinks tickets). NB This does not include any travel or accommodation

Tickets

- Three (3) additional complimentary dinner tickets

2. WELCOME RECEPTION & ANNUAL AWARDS - 1 only - \$7,700 (incl GST)

This function, on the evening preceding the conference opening provides an opportunity for delegates to meet in a convivial, informal environment.

Included Benefits:

- Acknowledgement as a sponsor at the Welcome Reception & Annual Awards, with your logo/banner displayed
- Acknowledgement as a sponsor in the Conference Handbook*
- Acknowledgement as a sponsor on the Intelligence 2017 website with hyperlink to your company website
- Logo Recognition in the Plenary Hall
- A company profile with logo in the Conference Handbook*
- Acknowledgment as the Welcome Reception & Annual Awards Sponsor on the back cover of the Conference Handbook*
- Networking time with delegates and decision makers during the Welcome Reception & Annual Awards in the exhibition, morning tea, lunch and afternoon on Wednesday and Thursday



Exhibition

- One (1) complimentary exhibition space totalling 3m x 2m for exhibition floor space (no booth build) to choose location after Platinum and Gold sponsors have confirmed their location choice, by 1 July 2017

NB: If you plan to have additional staff working at your booth you will need to book Exhibitor Staff Day Catering. Please refer to page 11 for costs & inclusions.

Registrations

- One (1) complimentary full conference registration (includes Welcome Reception & Annual Awards, Conference Dinner and Closing Drinks tickets). NB This does not include any travel or accommodation

Tickets

- Three (3) complimentary tickets to the Welcome Reception

3. KEYNOTE SPEAKER – 4 only - \$6,000 (incl GST)

Included Benefits:

- Acknowledgement as Keynote Speaker sponsor at the beginning of the session
- Senior company representative to thank speaker at the end of the session
- Acknowledgement as a sponsor in the Conference Handbook*
- Acknowledgement as Keynote Speaker sponsor on the Intelligence 2017 website with hyperlink to your company website
- Company profile with logo in the Conference Handbook*
- Promotional banner at the front of the Plenary Room during the Keynote session

4. CONFERENCE NOTEBOOKS – 1 only - \$5,500 (incl GST)

Included Benefits:

- Acknowledgement as a sponsor in the Conference Handbook* and Notebook
- Acknowledgement as a sponsor on the Intelligence 2017 website with hyperlink to your company website
- Logo recognition in the Plenary Hall
- High visibility with the sponsor's name and logo alongside AIPIO on the Conference Notebook
- Company profile with logo in the Conference Handbook*

5. LUNCH - 2 only - \$2,200 each (incl GST)

Lunch will be provided for delegates at the venue on the Tuesday and Wednesday of the conference.

Included Benefits:

- Recognition as a sponsor in the Conference Handbook*
- A company profile with logo in the Conference Handbook*
- Corporate signage displayed during lunch
- Recognition as sponsor prior to lunch

*** Please note:** If a Conference App is used in place of a Conference Handbook, sponsor acknowledgements will be adjusted as necessary



Exhibition Opportunities & Benefits

SINGLE BOOTH - MEMBER - \$4,400 each (incl GST)

Included Benefits:

INTELLIGENCE 2017 BENEFITS

- One single exhibition space totalling 3m x 2m for exhibition floor space (no booth build)
- Company profile with logo in the Conference Handbook*
- Networking time with delegates and decision makers during the Welcome Reception in the exhibition, morning tea, lunch and afternoon on Wednesday and Thursday

Registrations

- One (1) complimentary full conference registration

NB: If you plan to have additional staff working at your booth you will need to book Exhibitor Staff Day Catering. Please refer to page 11 for costs & inclusions.

SINGLE BOOTH - NON-MEMBER - \$4,950 each (incl GST)

Included Benefits:

INTELLIGENCE 2017 BENEFITS

- One single exhibition space totalling 3m x 2m for exhibition floor space (no booth build)
- Company profile with logo in the Conference Handbook*
- Networking time with delegates and decision makers during the morning tea, lunch and afternoon on Wednesday and Thursday

Registrations

- One (1) complimentary full conference registration

NB: If you plan to have additional staff working at your booth you will need to book Exhibitor Staff Day Catering. Please refer to page 11 for costs & inclusions.

ALL PRICES ARE IN AUD & INCLUDE GST

Please note:

- Only handbook advertising will be accepted - satchel inserts are not an option
- All logos must be provided in hi-res .jpg and .eps format by the sponsor
- All adverts for inclusion in the conference handbook must be provided in hi-res pdf format
- All sponsors will receive a delegate list (soft copy) after the conference (name & company only, subject to privacy laws and individual delegate approval)
- All signage is subject to approval and must be supplied by the sponsor

Other Options to Promote Your Organisation

We would be happy to discuss with you any other ideas for sponsorship packages that may suit you.

Opportunities that exist for in-kind sponsorship of the Conference might include (subject to AIPIO approval):

Internet café	Conference polo shirts
Pads & pens	Caps
Coffee mugs	USB drives



Important Information

SPONSOR STAFF

Due to security and occupational health & safety requirements all sponsor staff attending the conference will need to be registered and wear a name badge to gain access into the conference or exhibition areas.

- If you have a Conference Registration included in your sponsorship this will allow one person access to the exhibition, conference program, the Welcome Reception & Annual Awards on Tuesday, day catering on Wednesday and Thursday, Conference Dinner on Wednesday and Closing Drinks on Thursday.
- If you plan to have additional staff working at your booth you will need to book Exhibitor Staff Day Catering, this will only allow access to the exhibition and entitlement to day catering on allow one person access to the exhibition and day catering on Wednesday and Thursday.
- If you plan to have additional staff attend the Welcome Reception & Annual Awards or Conference Dinner you will need to book extra tickets for these events.

Exhibitor Staff Day Catering – Wed/Thur	\$220.00
Extra Welcome Reception & Annual Awards Ticket - Tues	\$80.00
Extra Conference Dinner Ticket - Wed	\$225.00

EXHIBITOR STAFF

Due to security and occupational health & safety requirements all exhibition staff attending the conference will need to be registered and wear a name badge to gain access into the conference or exhibition areas.

- The Conference Registration included in your exhibition package will allow one person access to the exhibition, conference program, the Welcome Reception & Annual Awards on Tuesday, day catering on Wednesday and Thursday, Conference Dinner on Wednesday and Closing Drinks on Thursday.
- If you plan to have additional staff working at your booth you will need to book Exhibitor Staff Day Catering, this will only allow access to the exhibition and entitlement to day catering on allow one person access to the exhibition and day catering on Wednesday and Thursday.
- If you plan to have additional staff attend the Welcome Reception & Annual Awards or Conference Dinner you will need to book extra tickets for these events.

Exhibitor Staff Day Catering – Wed/Thur	\$220.00
Extra Welcome Reception & Annual Awards Ticket - Tues	\$80.00
Extra Conference Dinner Ticket - Wed	\$225.00

EXHIBITION

The following timetable is subject to change and will be reconfirmed to all exhibitors closer to the date:

Tuesday 22 August 2017

3.00pm - 5.00pm - Bump-in

5.00pm - 7.00pm - Welcome Reception & Annual Awards in the Exhibition

Wednesday 23 August 2017

8.00am – 5.00pm - Exhibition open (AM tea, lunch and PM tea served in the exhibition)

Thursday 24 August 2017

8.00am – 3.00pm - Exhibition open (AM tea, lunch and PM tea served in the exhibition)

3.00pm - 5.00pm - Bump-out



EXHIBITION DETAILS

Details of the exhibition will be provided in separate documentation however please note:

- Exhibition floor space allocation and placement will be confirmed by AIPIO approximately 4 weeks prior to the conference, at which time a floor plan will be provided.

CUSTOM STANDS

Companies wishing to install a custom stand must contact the AIPIO Exhibition Manager:

T: 03 9885 6566 **E:** intelligence@wiseconnections.com.au

BOOKING POLICY

Please complete the applicable registration details on the Sponsor / Exhibitor Application form on pages 13 & 14.

AIPIO reserves the exclusive right to exclude any person or organisation from participation in the sponsorship, marketing or exhibitor options in this prospectus at the Conference.

CANCELLATION POLICY

Cancellations will only be accepted in writing via email. Cancellations received before 30 April 2017 will be refundable less a \$100 administration fee (unless other contractual obligations apply). Cancellations received between 1 May 2017 - 30 June 2017 will receive a 50% refund. Cancellations after 1 July 2017 will not receive a refund.

ARTWORK

Sponsors are responsible for supplying any required artwork for printed materials. All logos will be reproduced in full colour OR black and white depending on method of print production.

TERMS AND CONDITIONS

SECURITY

It is suggested that no valuable items be left at your booth, especially overnight. No responsibility can be taken for any loss or damage to equipment and display materials.

INSURANCE

Exhibitors must take out insurance coverage for their own protection and indemnity. Exhibitors will be liable for any damage caused by them or their employees, contractors, agents and invitees, to any other exhibitors or any common property or third party within the exhibition.

LIABILITY

Exhibitors must cover their public risk by ensuring an appropriate public liability policy for a minimum cover of \$10,000,000 is in place. A copy of the relevant insurance certificate of currency must be forwarded to our Professional Conference Organiser at least 4 weeks prior to the conference. No exhibitors will be permitted to participate in the exhibition unless proof of public liability insurance has been provided.

The organisers will not be responsible for any loss or injury that may occur to the exhibitor, exhibitor's employees, delegates or property from any cause whatsoever, prior to, during and the subsequent period of the conference. Exhibitors shall indemnify and hold harmless the organisers from all liability (damage or accident) that might ensue from any cause resulting to or connected with the transportation, placing, removal or display of exhibits.



Sponsor / Exhibitor Application

PLEASE COMPLETE AND FORWARD TO WISE CONNECTIONS

intelligence@wiseconnections.com.au

Contact Details			
Organisation			
Surname		First Name	
Address			
	Post Code	State	
Telephone		Mobile	
Email			

Full conference delegates (includes Welcome Reception & Annual Awards on Tuesday, day catering on Wednesday and Thursday and the AIPIO Dinner on Wednesday) - if included in your selected sponsorship

Delegate 1			
Surname		First Name	
Telephone		Mobile	
Email		Any dietary allergies	
Delegate 2			
Surname		First Name	
Telephone		Mobile	
Email		Any dietary allergies	
Delegate 3			
Surname		First Name	
Telephone		Mobile	
Email		Any dietary allergies	

Exhibitor staff (includes day catering Wednesday & Thursday, does not include evening functions)

Exhibitor staff 1			
Surname		First Name	
Telephone		Mobile	
Email		Any dietary allergies	
Extra Welcome Reception	Ticket: YES / NO	Extra Conference Dinner	Ticket: YES / NO
Exhibitor staff 2			
Surname		First Name	
Telephone		Mobile	
Email		Any dietary allergies	
Extra Welcome Reception	Ticket: YES / NO	Extra Conference Dinner	Ticket: YES / NO



Sponsorship & Exhibitor Opportunities – all prices are in A\$ and include GST

SPONSORS	AUD	✓	EXHIBITION SPACE	AUD	QTY
Annual Platinum: 1 only	\$35,000.00		Exhibition space : Member	\$4,400.00	
Annual Gold: 2 only	\$25,000.00		Exhibition space : Non-Member	\$4,950.00	
Annual Silver: 3 only	\$17,500.00		SUB-TOTAL	\$	
Bronze: 3 only	\$10,000.00				
Conference Dinner: 1 only	\$11,000.00		EXTRAS	AUD	QTY
Welcome Reception: 1 only	\$6,600.00		Exhibitor staff day catering – Wed/Thur	\$220.00	
Keynote Speaker: 4 only	\$6,000.00		Extra Welcome Reception & Annual Awards Ticket - Tues	\$80.00	
Conference Notebooks	\$5,500.00		Extra Conference Dinner Ticket - Wed	\$225.00	
Lunch: 2 only	\$2,000.00		SUB-TOTAL	\$	
SUB-TOTAL	\$		GRAND TOTAL	\$	

Exhibitor Staff Day Catering, Extra Welcome Reception & Annual Awards Tickets and Extra Conference Dinner Tickets do not include a conference notebook.

PAYMENT

We wish to pay by: Credit Card EFT

Please charge \$ _____ to the following Mastercard Visa

Card Number: _____

Expiry Date: _____

Cardholder Name: _____

Cardholder Signature: _____

CREDIT CARD: A service charge of 2.5% will be applied to all credit card payments

OR

EFT: Please pay "Wise Connections on behalf of AIPIO" BSB 063 010 A/C 1280 2560

Please include the name of your organisation with your remittance.

Please forward a copy of the remittance advice to intelligence@wiseconnections.com.au

Note: Your sponsorship will not be considered confirmed until full payment has been received.

Upon receipt of this signed agreement form our Professional Conference Organiser (Wise Connections) will issue you with a Tax Invoice.

WE HEREBY AGREE TO INDEMNIFY THE CONFERENCE COMMITTEE AND ITS CONTRACTORS AGAINST CLAIMS ARISING FROM LOSS OR DAMAGE TO EXHIBITS AND ANY DAMAGE CAUSED TO THE SPACE, WALLS, FLOOR, CEILINGS, FURNITURE, FITTINGS & FURNISHINGS CAUSED BY US AT THE EXHIBITION VENUE DURING THE MOVE-IN PERIOD, OCCUPANCIES & MOVE-OUT PERIOD. IF AN EXHIBITION SPACE IS INCLUDED IN OUR SPONSORSHIP WE WILL PROVIDE A CERTIFICATE OF CURRENCY OF PUBLIC LIABILITY INSURANCE VALID FOR THE PERIOD OF THE CONFERENCE. I AM AWARE OF THE CANCELLATION POLICY ON PAGE 12.

Sponsor / Exhibition Organisation:

Contact:

Signature:

Date: